

Position: Sales Engineer

Provides sales and technical support for existing hot ware handling clients in Europe and identifies new business opportunities in the assigned area.

Job Responsibilities Overview:

- Frequent travel to the assigned area in Europe to build client relationships and grow sales through consultative selling.
- Understands glass manufacturers' needs and makes product recommendations to improve their production processes.
- Provides feedback from field visits to improve company's sales and marketing strategies.
- Identifies opportunities for the company to expand sales through new and existing products.

Education, Experience and Skills:

- Bachelor's Degree or equivalent experience.
- Experience in Technical and/or International Sales in a business-to-business environment.
- Fluent in Dutch, English, and a third European Language. (French, German or Italian is preferred.)
- Ability to build client relationships.
- Ability to read and interpret technical drawings.
- Ambition to help the company grow.

Offer:

This is an offer for full-time employment. You will be part of a dynamic and enthusiastic international team with the opportunity for personal and financial growth. A competitive salary, with benefits package, is offered.

About HGH Trading:

HGH Trading is the authorized distributor for Dura Temp Corporation's hot ware handling line of products and Ramsey Products Corporation's glass conveying silent chains in Europe. Together, the companies offer glassmakers solutions to improve hot ware handling processes.

Please email C.V. and Cover Letter to info@hghtrading.com
